

**SW70221 – Juniper Brand
Scope of Work**

**STATE OF OKLAHOMA
DEPARTMENT OF CENTRAL SERVICES
CENTRAL PURCHASING DIVISION
2401 N. LINCOLN BLVD, SUITE 116
OKLAHOMA CITY, OK 73105
405-521-2110**

**NOTICE OF CONTRACT AWARD
October 12, 2006**

CONTRACT TITLE Networking Products and Services - Juniper Brands

CONTRACT NUMBER SW70221

CONTRACT PERIOD October 16, 2006 through October 15, 2007
AGREEMENT PERIOD October 16, 2006 through October 15, 2011

AUTHORIZED USERS All state agencies, counties, school districts, and municipalities.

WEB SITES www.dcs.state.ok.us
www.presidio.com
<https://mybusiness.sbc.com>
www.uptime.net

CONTRACT PRIORITY This contract is a mandatory competitive contract that is available to all state agencies and government entities.

TERMS & CONDITIONS Products are supplied on a manufacturer price list less percentage discount price from authorized resellers. Products and their prices are listed on each vendors respective website. Services price list are attached to this contract document. There is no minimum order quantity, but product will not be shipped until the ordering agency has issued the proper purchase order.

F.O.B. Destination. All products will be shipped FOB Destination by the vendor. Any packaging, handling, shipping and delivery charges are included in the cost of the product and should not be listed separately on invoicing.

PRICE LIST Product pricing can be obtained from the awarded vendors web site. Allow the vendor sufficient time after award to post State of Oklahoma

SW70221 - Extreme Scope of Work

STATE OF OKLAHOMA
DEPARTMENT OF CENTRAL SERVICES
CENTRAL PURCHASING DIVISION
2401 N. LINCOLN BLVD, SUITE 116
OKLAHOMA CITY, OK 73105
405-521-2110

NOTICE OF CONTRACT AWARD October 12, 2006

CONTRACT TITLE	Networking Products and Services - Extreme
CONTRACT NUMBER	SW70221
CONTRACT PERIOD	October 16, 2006 through October 15, 2007
AGREEMENT PERIOD	October 16, 2006 through October 15, 2011
AUTHORIZED USERS	All state agencies, counties, school districts, and municipalities.
WEB SITES	www.dcs.state.ok.us www.captusltd.com www.smart-technologies.com www.uptime.net
CONTRACT PRIORITY	This contract is a mandatory competitive contract that is available to all state agencies and government entities.
TERMS & CONDITIONS	Products are supplied on a manufacturer price list less percentage discount price from authorized resellers. Products and their prices are listed on each vendors respective website. Services price list are attached to this contract document. There is no minimum order quantity, but product will not be shipped until the ordering agency has issued the proper purchase order.
F.O.B. Destination.	All products will be shipped FOB Destination by the vendor. Any packaging, handling, shipping and delivery charges are included in the cost of the product and should not be listed separately on invoicing.
PRICE LIST	Product pricing can be obtained from the awarded vendors web site. Allow the vendor sufficient time after award to post State of Oklahoma

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pricing on their site. By the terms of the Invitation to Bid, this price list will be maintained with the appropriate State of Oklahoma price.

HOW TO USE CONTRACT

There are two (2 commodity codes listed for this contract for Extreme Brand Products and Services. Find the products you wish to purchase, list these products in free form text on your requisition under the appropriate commodity code. Enter the total dollar value for each commodity code in the unit price. If you need technical help in finding specific products or services, contact the awarded vendor listed on the Vendor Information Page.

FOR QUESTIONS CONCERNING THIS CONTRACT CONTACT THE BELOW LISTED CONTRACTING OFFICER.

Gary Rowland, Contracting Officer
Central Purchasing Division
Voice: (405) 521-2131
Fax: (405) 522-1078
Email: gary_rowland@dcs.state.ok.us

SW70221 - Extreme Scope of Work

VENDOR INFORMATION

SW70221 – Ordering Information

**Extreme Products and Services:
Contract #'s:**

Captus Solutions, Ltd.

Smart Technologies Inc.

UpTime

**Commodity Codes:
0920-37-01
0206-64-01**

**Extreme Brand Services
Extreme Brand Products**

Vendor Addresses/Contacts:

**Captus Solutions, LTD
7201 N. Classen
Suite 203
Oklahoma City, OK 73116-7123**

**Ken Pigg – Sales Consultant
405-607-2278**

**Smart Technologies Inc
201 S. Eagle Lane
Oklahoma City, OK 73128**

**Gary Hudson
405-787-7878
ghudson@smart-technologies.com**

**UpTime Ltd
120 N. Bryant
Edmond, OK 73034-6300**

**Merrill Likes
330-3033 ext. 2210**

SW70221 - Extreme Scope of Work

This contract is for the purchase of Extreme products with associated certified services. The discounts listed below are applied to the pricing on the appropriate vendor's web page.

Extreme Products are available from Captus, Smart Technologies, and UpTime with the following discounts:

Hardware	39.01%
Software	39.01%
Maintenance	10.01%

Type of Service	Smart Technologies	Captus	Uptime LTD
Install/Configuration	\$120/hr	\$99.75/hr	\$120/hr Prime Time
Vendor Support	\$120/hr	(see website)	(see website)
Professional Services	\$120/hr	(see website)	\$120/hr

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CONTRACT State of Oklahoma

Dispatch via Print

Vendor ID 0000048055
CAPTUS SOLUTIONS,LTD
4150 SOUTH 100 E AVE STE 401
TULSA OK 74146
USA

Contract ID		Page	
000000000000000000000000994		1 of 1	
Contract Dates	Currency	Rate Type	Rate Date
10/16/2006 to 10/15/2007	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW70221 Extreme Prots & Srvs		0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	02065401 Extreme Networking Products	1.00	0.00	0.00	0.00
2	09203701 Extreme Networking Services	1.00	0.00	0.00	0.00

COMMENTS:

Captus will provide the following discounts and services rates:

Hardware 39.01%
Software 39.01%
Maintenance 10.01%

Type of Service

Install/Configuration \$99.75/hr
Vendor Support (see website)
Professional Services (see website)

Final - The price is final after adjustments
Hard - Apply adjustments regardless of other adjustments
Skip - Skip adjustments if any other adjustments have been applied

Authorized Signature

SW70221 - Extreme Scope of Work



CONTRACT State of Oklahoma

Dispatch via Print

Vendor ID 0000075555
 SMART TECHNOLOGIES INC
 201 S EAGLE LN
 OKLAHOMA CITY OK 73128-4209
 USA

Contract ID		Page	
000000000000000000000000995		1 of 1	
Contract Dates	Currency	Rate Type	Rate Date
10/16/2006 to 10/15/2007	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW70221 Extreme Prots & Srvs		0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	02065401 Extreme Networking Products	1.00	0.00	0.00	0.00
2	09203701 Extreme Networking Services	1.00	0.00	0.00	0.00

COMMENTS:

Smart- Technologies will provide the following discounts and service rates:

Hardware 39.01%
 Software 39.01%
 Maintenance 10.01%

Type of Service
 Install/Configuration \$120/hr
 Vendor Support \$120/hr
 Professional Services \$120/hr

Final - The price is final after adjustments
 Hard - Apply adjustments regardless of other adjustments
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Authorized Signature

SW70221 - Extreme Scope of Work



CONTRACT State of Oklahoma

Dispatch via Print

Vendor ID: 0000073754
 UPTIME LTD
 PO BOX 2867
 EDMOND OK 73083-2867
 USA

Contract ID		Page	
000000000000000000000000996		1 of 1	
Contract Dates	Currency	Rate Type	Rate Date
10/16/2006 to 10/15/2007	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW70221 Extreme Prots & Svcs		0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	02065401 Extreme Networking Products	1.00	0.00	0.00	0.00
2	09203701 Extreme Networking Services	1.00	0.00	0.00	0.00

COMMENTS:

UpTime will provide the following discounts and service rates:

Hardware 39.01%
 Software 39.01%
 Maintenance 10.01%

Type of Service

Install/Configuration \$120/hr Prime Time
 Vendor Support (see website)
 Professional Services \$120/hr

Final - The price is final after adjustments
 Hard - Apply adjustments regardless of other adjustments
 Skip - Skip adjustments if any other adjustments have been applied

Authorized Signature

SW70221 – Juniper Brand Scope of Work

pricing on their site. By the terms of the Invitation to Bid, this price list will be maintained with the appropriate State of Oklahoma price.

HOW TO USE CONTRACT There are two (2) commodity codes listed for this contract for Juniper Brand Products and Services. Find the products you wish to purchase, list these products in free form text on your requisition under the appropriate commodity code. Enter the total dollar value for each commodity code in the unit price. If you need technical help in finding specific products or services, contact the awarded vendor listed on the Vendor Information Page.

FOR QUESTIONS CONCERNING THIS CONTRACT CONTACT THE BELOW LISTED CONTRACTING OFFICER.

Gary Rowland, Contracting Officer
Central Purchasing Division
Voice: (405) 521-2131
Fax: (405) 522-1078
Email: gary_rowland@dcs.state.ok.us

SW70221 – Juniper Brand Scope of Work

VENDOR INFORMATION

SW70221 – Juniper Brand Ordering Information

Juniper Products and Services:

Contract #'s:

991	The Presidio Corporation
992	UpTime
993	AT&T

Commodity Codes:

0920-37-02	Juniper Brand Services
0206-64-02	Juniper Brand Products

Vendor Addresses/Contacts:

Presidio Corporation
4008 N. Harvey Pkwy
Oklahoma City, OK 73118

Frank Ayres – Sales
405-850-2228

AT&T
405 N. Broadway, Suite 1200
Oklahoma City, OK 73102

Anthony Laualle
405-319-6276
anthony.lauille@att.com

UpTime Ltd
120 N. Bryant
Edmond, OK 73034-6300

Merrill Likes
330-3033 ext. 2210

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This contract is for the purchase of Juniper products with associated certified services. The discounts listed below are applied to the pricing on the appropriate vendor's web page.

Juniper Brand Products are available from Presidio, AT&T, and UpTime with the following discounts:

Hardware	32.10%
Software	3210%
Maintenance	10.00%

Type of Service	Presidio	AT&T	Uptime LTD
Install/Configuration	\$130/hr	\$130/hr	\$120/hr Prime Time
Vendor Support	\$110/hr	\$130/hr	(see website)
Professional Services	\$185/hr	\$170/hr	\$120/hr

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CONTRACT State of Oklahoma

Dispatch via Print

Vendor ID 0000071592
THE PRESIDIO CORPORATION
415 NW 43RD ST
OKLAHOMA CITY OK 73118-8220
USA

Contract ID		Page	
000000000000000000000000991		1 of 1	
Contract Dates	Currency	Rate Type	Rate Date
10/16/2006 to 10/15/2007	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW70221 Juniper Prdts & Svcs		0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	02065402 Juniper Networking Products	1.00	0.00	0.00	0.00
2	09203702 Juniper Networking Services	1.00	0.00	0.00	0.00

COMMENTS:

Presidio will provide the following discounts and service rates:

Hardware 32.10%
Software 3210%
Maintenance 10.00%

Type of Service
Install/Configuration \$130/hr
Vendor Support \$110/hr
Professional Services \$185/hr

Final - The price is final after adjustments
Hard - Apply adjustments regardless of other adjustments
Skip - Skip adjustments if any other adjustments have been applied

Authorized Signature

SW70221 – Juniper Brand Scope of Work



CONTRACT
State of Oklahoma

Dispatch via Print

Vendor ID 0000089410
SBC DATA COMM
JO ANN BARNES
800 N HARVEY SUITE 123
OKLAHOMA CITY OK 73102
USA

Contract ID		Page	
000000000000000000000000992		1 of 1	
Contract Dates	Currency	Rate Type	Rate Date
10/16/2006 to 10/15/2007	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW70221 Juniper Prdts & Srvs		0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	02065402 Juniper Networking Products	1.00	0.00	0.00	0.00
2	09203702 Juniper Networking Services	1.00	0.00	0.00	0.00

COMMENTS:

AT&T (SBC) will provide the following discounts and service rates:

Hardware 32.10%
Software 3210%
Maintenance 10.00%

Type of Service
Install/Configuration \$130/hr
Vendor Support \$130/hr
Professional Services \$170/hr

Final - The price is final after adjustments
Hard - Apply adjustments regardless of other adjustments
Skip - Skip adjustments if any other adjustments have been applied

Authorized Signature

SW70221 – Juniper Brand Scope of Work



CONTRACT State of Oklahoma

Dispatch via Print

Vendor ID: 0000073754
 UPTIME LTD
 MERRILL LIKES
 PO BOX 2867
 EDMOND OK 73083-2867
 USA

Contract ID		Page	
000000000000000000000000993		1 of 1	
Contract Dates	Currency	Rate Type	Rate Date
10/16/2006 to 10/17/2007	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW70221 Juniper Prdts & Svcs		0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	02065402 Juniper Networking Products	1.00	0.00	0.00	0.00
2	09203702 Juniper Networking Services	1.00	0.00	0.00	0.00

COMMENTS:

UpTime will provide the following discounts and service rates:

Hardware 32.10%
 Software 3210%
 Maintenance 10.00%

Type of Service
 Install/Configuration \$120/hr Prime Time
 Vendor Support (see website)
 Professional Services \$120/hr

Final - The price is final after adjustments
 Hard - Apply adjustments regardless of other adjustments
 Skip - Skip adjustments if any other adjustments have been applied

Authorized Signature